

Attachment C

Confidential

General Services Administration (GSA)

**Office of Integrated Award Environment
Entity Validation Services**

Volume I:

RFP No. 15170001

Revised: December 17, 2018

Prepared by:

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General Service Administration, Federal Acquisition Services
Region
Attn: Ms. Julie Green
230 South Dearborn, Ste 3500
Chicago, IL 60604

12 October 2018 Revised
December 17, 2018

RE: Response to RFP #15170001 for Entity Validation Services for the General Services Administration Dated August 31, 2018 and amendment 001 dated September 19, 2018, amendment 002 dated September 25, 2018, amendment 003 dated October 5, 2018.

Dear Ms. Green:

Thank you for the opportunity to demonstrate how we can support the U.S. General Services Administration, Office of Systems Management (QD) Integrated Award Environment (IAD). Our proposal fully responds to the request for proposal (RFP).

Our team, principally comprised of Ernst & Young LLP (EY) (b) (4)

(b) (4)

(b) (4) with respect to the Entity Validation Services (EVS).

We specifically formed this team to enable GSA to leverage our full scale of knowledge, experience, and capabilities:



EY, a global CPA firm, is a leader in assurance, tax, transaction and advisory services.

Worldwide, our 220,000 people in 140 countries are united by our shared values and an unwavering commitment to quality. EY has a globally integrated forensic practice that has provided services in over 155 cities and 72 countries globally, and is well positioned to support the international aspects of the GSA needs. We have deployed hosted analytics and integrated case management platforms since 2006 to support our services. Specifically, (b) (4)

(b) (4) which we are proposing for this work, is currently successfully supporting approximately (b) (4) client engagements. (b) (4)

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The reasons for selecting Team EY to work with you are compelling:

RENOWNED PROFESSIONAL EXPERTISE

(b) (4)

TECHNICAL EXCELLENCE

(b) (4)



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Thank you again for this opportunity to serve you. We would be pleased to provide you with a demonstration of our proposed support model. If you have any questions, please do not hesitate to contact me at (b) (4)

Sincerely,
Ernst & Young LLP

(b) (4)

Title: Partner
Authorized Signatory

Compliance Matrix

In our submission you will find that our proposal addresses all of your requirements. You will see that we have organized our proposal to align with the evaluation criteria outlined in the RFP, including the corresponding page reference from our proposal:

GSA/EVS RFP	GSA EVS RFP page	EY Proposal Page
Part 1: Written Proposal Contents		
Content Outline: A brief introductory statement or executive summary of the proposal contents, if the offeror so chooses.	p. L-13 of 28	p. 2
Pass/Fail Elements - Named Key Personnel: Each proposed Key Person shall be named at the time of proposal submission. The offeror shall provide a list of Key Personnel, including position title and name in Section C-8 of the PWS, Key Personnel, and additional Key Personnel positions, if any). A proposal that states, “To Be Determined” (TBD) for a proposed Key Person, or omits a Key Person, will be rejected by the Government.	p. L-13 of 28	p. 5
Pass/Fail Elements - Letters of Commitment: The offeror shall provide a Letter of Commitment for each proposed Key Person, at the proposal submission due date. To meet this Pass/Fail criterion, the letter shall be signed by the proposed Key Person and shall state that (1) the proposed Key Person named is employed by the offeror or subcontractor, or has an offer of employment from the offeror or subcontractor that the Key Person intends to accept in the event of an award being made to the offeror; and (2) the proposed Key Person is available and committed to begin work on the Project Start date designated in Section C-10 of the PWS.	p. L-13 of 28	p. 6
Pass/Fail Elements - Project Management Professional or Equivalent Certification: The proposed PM shall provide a copy of their Project Management Institute (PMI) Project Management Professional (PMP) or Program Management Professional (PgMP) certification which demonstrates that they are currently certified in compliance with the PWS.	p. L-14 of 28	p. 6
Pass/Fail Elements - Section 508 Compliance: The offeror’s written proposal shall include a statement, provided at the time of proposal submission, indicating its capability to comply with Section 508 requirements throughout its performance of this contract in compliance with the Section C, PWS.	p. L-14 of 28	p. 6
Pass/Fail Elements - Data Elements Assertion: The offeror shall provide an assertion that it will provide each of the data elements under “Initial Entity Registration and Ongoing Monitoring in accordance with Section C-4, Objective 2.	p. L-14 of 28	p. 7
Pass/Fail Elements - API Technical Specifications: The offeror shall include technical specifications of their API(s), including schemas, data dictionary, and other applicable information, which could be used by the offeror in performance of the Section C-4, Objective 6 of the PWS.	p. L-14 of 28	p. 7
Pass/Fail Elements - SAM Data Rights: The Offeror shall assert that the federal government has unlimited rights in perpetuity to data entered in SAM by entities during the registration process and any entity reporting process in accordance with Section C-13 of the PWS.	p. L-14 of 28	p. 8

GSA/EVS RFP	GSA EVS RFP page	EY Proposal Page
Disclosure of whether the contractor intends to utilize any proprietary data or software in accordance with Section H.	p. L-15 of 28	p. 8
Disclosure of whether contractor is licensed to utilize any data, if it does not itself own. Note: This would apply to the Operational Capability Demonstration described in this Section L and post-award.	p. L-15 of 28	p. 10
Information that describes technical approach, methodology and demonstrates by providing thorough and convincing evidence that the offeror can meet each of seven (7) the performance objectives and subobjectives in Section C-4, Objectives 1-7 of the PWS and provides quantifiable data, technical specification information or sample documentation supporting the methodology(s) described. This information should include the offeror's relevant experience supporting programs of similar size, scope and complexity.	p. L-15 of 28	p. 10
Describe offeror's process for identifying and resolving data accuracy issues such as mismatch and validation errors.	p. L-16 of 28	p. 22
The offeror's proposed Service Level Agreement (SLA), Section J - Attachment 2 with the "Contractor Standard Performance Level" (column F) completed. Column E shall represent the Government's Target Minimum for each identified performance standards, which is the minimum standard that the offeror shall meet. Column F shall be completed by the offeror and represents the minimum levels of performance that the offeror agrees to meet, which may exceed the Government's Target Minimum in Column E of the SLA.	p. L-16 of 28	p. 23
The offeror shall provide its proposed approach for managing information security, personally identifiable information, and other sensitive information. The offeror shall provide information on its response and corrective action taken in cases where information security risks occurred such as breaches, hacks or similar have occurred.	p. L-16 of 28	p. 24
The offeror shall submit a statement on its approach for completing the IT Security Plan, security authorization, and other requirements in accordance with GSAR clause 552.239-71, Security Requirements for Unclassified Information Technology Resources. The offeror shall address how it will provide increased performance given heightened security concerns.	p. L-16 of 28	p. 25
The offeror shall describe and substantiate how it is able to authenticate and associate users who wish to conduct actions on behalf of an entity with the EVS provider as described in Section C-4, Objective 4 of the PWS.	p. L-16 of 28	p. 25
The offeror shall provide a Draft Transition-In Plan that addresses the requirements in accordance with Section C-4, Objective 5 of the PWS.	p. L-16 of 28	p. 26
Clearly identify all data elements or other information or materials, to include deliverables to be provided to the government under this contract, which the offeror intends to provide with limited or restricted rights (as such terms are defined in the FAR 52.227-14).	p. L-16 of 28	p. 26
The offeror's approach for providing program management support, process management and control, organizational structure, project status and cost reporting, program metrics, handling lines of authority and communication and problem resolution. Discuss how contractor personnel will be held accountable for performance and will manage personnel changes and personnel security requirements.	p. L-16 of 28	p. 27

GSA/EVS RFP	GSA EVS RFP page	EY Proposal Page
Information that demonstrates that the offeror has sufficient and appropriate resources to manage and perform the work. This should include the offeror's draft project staffing plan for the proposed solution. Offeror's shall provide a resume for each key personnel identified in the Section C-8 of the PWS. If the offeror will use subcontractors to assist in fulfilling this security requirements.	p. L-16 of 28	p. 29
The offeror's internal control measures and approach to ensuring quality control in meeting the performance objectives and how it ensures data accuracy throughout its processes. Offeror shall provide a draft Quality Control Plan in accordance with Section G-4.	p. L-16 of 28	p. 29
Part 2 – Past Performance		
Information about three (3) current or past projects (those completed no more than three years ago) that/are, or have been, performed by the corporate entity proposing to perform this work. Each individual project should be similar in size, scope, and complexity to the requirement described in this solicitation.	p. L-17 of 28	p. 30
The blank Past Performance Questionnaire (PPQ) - Attachment 5 is included in the solicitation. Past Performance Questionnaire, Attachment 5 is provided for the offeror or its team members to submit to the client for each project the offeror includes in its proposal.	p. L-17 of 28	p. 30
Offeror shall ensure correct phone numbers and email addresses are provided for the client point of contact. Completed PPQs should be submitted with offeror's proposal. If the offeror is unable to obtain a completed PPQ from a client for a project(s) before proposal closing date, the offeror should complete and submit with the proposal the first page of the PPQ (Attachment 5), which will provide contract and client information for the respective project(s). Offerors should follow-up with clients/references to ensure timely submittal of questionnaires. If the client requests, questionnaires may be submitted directly to the Government's point of contact, Ms. Julie Green, via email at julie.green@gsa.gov prior to proposal closing date.	p. L-17 of 28	p. 31
Information shall include - A statement describing any of its contracts that were terminated for default or cause or for which the offeror was cited for non-compliance with federal contract terms and conditions and describe the circumstances of the termination or non-compliance citation and resolution. The statement shall not exceed two (2) pages, per contract.	p. L-17 of 28	p. 31
If subcontractors (at any tier) are proposed, information about one current or past project (completed no more than three years ago) for each proposed subcontractor. Except for the fact that only one project per subcontractor is requested, the subcontractor submission requirements are the same as those required of the offeror under this Part 2 – Past Performance.	p. L-17 of 28	p. 31
Client references may be contacted to substantiate quality of work, timely delivery, ability to control costs, and quality of business relations.	p. L-17 of 28	p. 31
Part 3 – Pricing Proposal		
For proposal purposes, offerors must enter their prices into the Schedule of Items/Services and Prices in Section B of this solicitation, under Section J, Attachment 1. The Government will use the total estimated price for each of the all five years of contract performance when performing its evaluation of proposals and	p. L-18 of 28	p. 33

GSA/EVS RFP	GSA EVS RFP page	EY Proposal Page
making its “best value” award decision. Therefore, the proposal, to be accurate, must reflect the total estimated ceiling price to deliver the entire Government estimated level of effort. The price proposal shall list proposed labor categories, labor hour, labor rates with their respective total amounts, and if applicable any incidental materials and travel prices. Offerors should complete the Schedule of Items/Services and Prices table at the end of Section B for this purpose.		
If applicable, the following documents shall be provided in the Price Volume: (i) Teaming Agreements, Subcontracting Agreements with Approvals; and (ii) Small Business Subcontracting Plan (Attachment 6 provides a Model Subcontracting Plan Template that offeror may use to prepare its Small Business Subcontracting Plan.	p. L-18 of 28	p. 33
If the offeror’s standard labor categories are different than those generic categories shown in the Schedule of Items/Services and Prices (Section B), the offeror may provide a table that cross references the Government labor category names with those of the offeror’s labor category names. Upon request, the Government will use the offeror’s labor category names in any resulting contract.	p. L-18 of 28	p. 34
Proposals shall include all assumptions made by the offeror in arriving at the proposed price.	p. L-18 of 28	p. 34
Fixed labor rates shall include: (1) the cost of labor, including all employee monetary benefits, (2) all applicable supporting and/or overhead costs, (3) all applicable company General and Administrative costs, and (4) may include embedded discounts.	p. L-18 of 28	p. 34
For Time and Material Task CLINs only, the Contractor shall be reimbursed based on the agreed upon rate per contact set forth in Section B. The contractor’s proposed rate per contact shall include all estimated costs including labor hours expended, tools, ODCs, travel, indirect cost elements, profit, etc. associated with providing customer support interaction.	p. L-18 of 28	p. 35
If applicable, when travel is pre-approved by the government, travel costs will be reimbursed in accordance with the terms and conditions stated in this contract and in the Federal Travel Regulation. Travel will be reimbursed at actual cost up to the ceiling stipulated in the Schedule of Item/Services and Prices.	p. L-18 of 28	p. 35

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Demonstration of Technical Capability

Executive Summary

We understand that the GSA is requesting Entity Validation Services to support the Office of Integrated Award Environment's mission to facilitate the cost-effective acquisition and management of federal acquisition and assistance awards, including supporting overall transparency into the process. The purpose of the procurement for Entity Validation Services is to compare the information entered into SAM against third-party business identification source data in order to assess attributes such as entity uniqueness, relevant family associations, and applicable officers and directors.

Our team recognizes the critical need that this process serves in supporting GSA's mission of protecting the value of the taxpayer's dollars throughout the federal procurement process. We appreciate the complexity of services needed to support the Entity Validation Services as a result of the substantial international scope of the federal government awardee population and the overall technological infrastructure needed to support the size and scale of the data environment.

(b) (4)



We have a teaming agreement with (b) (4) to support the full scope of the GSA's Office of Integrated Award Environment's data research needs. (b) (4)

(b) (4)



(b) (4) Together, EY and (b) (4) can deliver leading practices both with respect to the source data elements required as well as the advanced technical capabilities required to seamlessly deliver GSA's requirements.

The following summarizes our proposed end-to-end approach for addressing GSA's need for Entity Validation Services:

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Pass/Fail Elements

a. Named Key Personnel: Each proposed Key Person shall be named at the time of proposal submission. The offeror shall provide a list of Key Personnel, including position title and name in Section C-8 of the PWS, Key Personnel, and additional Key Personnel positions, if any). A proposal that states, "To Be Determined" (TBD) for a proposed Key Person, or omits a Key Person, will be rejected by the Government.

Key Personnel (EY)

(b) (4)

(b) (4)

b. Letters of Commitment: The offeror shall provide a Letter of Commitment for each proposed Key Person, at the proposal submission due date. To meet this Pass/Fail criterion, the letter shall be signed by the proposed Key Person and shall state that (1) the proposed Key Person named is employed by the offeror or subcontractor, or has an offer of employment from the offeror or subcontractor that the Key Person intends to accept in the event of an award being made to the offeror; and (2) the proposed Key Person is available and committed to begin work on the Project Start date designated in Section C-10 of the PWS.

Refer to Appendix B for signed Letters of Commitment for each proposed Key Person.

c. Project Management Professional: The proposed PM shall provide a copy of their Project Management Institute (PMI) Project Management Professional (PMP) or Program Management Professional (PgMP) certification which demonstrates that they are currently certified in compliance with the PWS.

Refer to Appendix C for (b) (4)

(b) (4)

d. Section 508 Compliance: The offeror's written proposal shall include a statement, provided at the time of proposal submission, indicating its capability to comply with Section 508 requirements throughout its performance of this contract in compliance with the Section C, PWS.

(b) (4)

(b) (4)

e. Data Elements Assertion: The offeror shall provide an assertion that it will provide each of the data elements under “Initial Entity Registration and Ongoing Monitoring in accordance with Section C-4, Objective 2.

(b) (4)

f. API Technical Specifications: The offeror shall include technical specifications of their API(s), including schemas, data dictionary, and other applicable information, which could be used by the offeror in performance of the Section C-4, Objective 6 of the PWS.

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Technical Approach and Methodology

Information that describes technical approach, methodology and demonstrates by providing thorough and convincing evidence that the offeror can meet each of seven (7) the performance objectives and subobjectives in Section C-4, Objectives 1-7 of the PWS and provides quantifiable data, technical specification information or sample documentation supporting the methodology(s) described. This information should include the offeror's relevant experience supporting programs of similar size, scope and complexity.

Our Methodology

(b) (4)

Our Infrastructure - (b) (4)

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Our Objectives:

Objective 1: (b) (4)

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Objective 2: (b) (4)

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Objective 3- (b) (4)

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Objective 4 - (b) (4)

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Objective 5- (b) (4)

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Objective 6 - (b) (4)

(b) (4)

(b) (4)

Objective 7 - (b) (4)

(b) (4)

(b) (4)

Data Accuracy

Describe offeror's process for identifying and resolving data accuracy issues such as mismatch and validation errors.

(b) (4)

(b) (4)

Service Level Agreement

The offeror's proposed Service Level Agreement (SLA), Section J - Attachment 2 with the "Contractor Standard Performance Level" (column F) completed. Column E shall represent the Government's Target Minimum for each identified performance standards, which is the minimum standard that the offeror shall meet. Column F shall be completed by the offeror

and represents the minimum levels of performance that the offeror agrees to meet, which may exceed the Government's Target Minimum in Column E of the SLA.

(b) (4)

Managing Information Security

a. The offeror shall provide its proposed approach for managing information security, personally identifiable information, and other sensitive information. The offeror shall provide information on its response and corrective action taken in cases where information security risks occurred such as breaches, hacks or similar have occurred.

(b) (4)

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b. The offeror shall submit a statement on its approach for completing the IT Security Plan, security authorization, and other requirements in accordance with GSAR clause 552.239-71, Security Requirements for Unclassified Information Technology Resources. The offeror shall address how it will provide increased performance given heightened security concerns.

(b) (4)

c. The offeror shall describe and substantiate how it is able to authenticate and associate users who wish to conduct actions on behalf of an entity with the EVS provider as described in Section C-4, Objective 4 of the PWS.

(b) (4)

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d. The offeror shall provide a Draft Transition-In Plan that addresses the requirements in accordance with Section C-4, Objective 5 of the PWS.

(b) (4)

Deliverables

Clearly identify all data elements or other information or materials, to include deliverables to be provided to the government under this contract, which the offeror intends to provide with limited or restricted rights (as such terms are defined in the FAR 52.227-14).

(b) (4)

(b) (4)

Project Management & Resources

a. The offeror's approach for providing program management support, process management and control, organizational structure, project status and cost reporting, program metrics, handling lines of authority and communication and problem resolution. Discuss how contractor personnel will be held accountable for performance and will manage personnel changes and personnel security requirements.

(b) (4)

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b. Information that demonstrates that the offeror has sufficient and appropriate resources to manage and perform the work. This should include the offeror's draft project staffing plan for the proposed solution. Offeror's shall provide a resume for each key personnel identified in the Section C-8 of the PWS. If the offeror will use subcontractors to assist in fulfilling this security requirements.

(b) (4)

Internal Controls

The offeror's internal control measures and approach to ensuring quality control in meeting the performance objectives and how it ensures data accuracy throughout its processes. Offeror shall provide a draft Quality Control Plan in accordance with Section G-4.

Quality Control Plan – Our Commitment to Quality

(b) (4)

Past Performance

Past Performance should include:

a. Information about three (3) current or past projects (those completed no more than three years ago) that/are, or have been, performed by the corporate entity proposing to perform this work. Each individual project should be similar in size, scope, and complexity to the requirement described in this solicitation.

(b) (4)

b. The blank Past Performance Questionnaire (PPQ) - Attachment 5 is included in the solicitation. Past Performance Questionnaire, Attachment 5 is provided for the offeror or its team members to submit to the client for each project the offeror includes in its proposal.

EY Response:

► See Appendix G for completed Past Performance Questionnaires

c. Offeror shall ensure correct phone numbers and email addresses are provided for the client point of contact. Completed PPQs should be submitted with offeror's proposal. If the offeror is unable to obtain a completed PPQ from a client for a project(s) before proposal closing date, the offeror should complete and submit with the proposal the first page of the PPQ (Attachment 5), which will provide contract and client information for the respective project(s). Offerors should follow-up with clients/references to ensure timely submittal of questionnaires. If the client requests, questionnaires may be submitted directly to the Government's point of contact, Ms. Julie Green, via email at julie.green@gsa.gov prior to proposal closing date.

EY Response:

► See Appendix G for completed Past Performance Questionnaires

Information shall include:

a. A statement describing any of its contracts that were terminated for default or cause or for which the offeror was cited for non-compliance with federal contract terms and conditions and describe the circumstances of the termination or non-compliance citation and resolution. The statement shall not exceed two (2) pages, per contract.

(b) (4)

b. If subcontractors (at any tier) are proposed, information about one current or past project (completed no more than three years ago) for each proposed subcontractor. Except for the fact that only one project per subcontractor is requested, the subcontractor submission requirements are the same as those required of the offeror under this Part 2 – Past Performance.

(b) (4)

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Pricing Proposal

Open Market Pricing

a. For proposal purposes, offerors must enter their prices into the Schedule of Items/Services and Prices in Section B of this solicitation, under Section J, Attachment 1. The Government will use the total estimated price for each of the all five years of contract performance when performing its evaluation of proposals and making its “best value” award decision. Therefore, the proposal, to be accurate, must reflect the total estimated ceiling price to deliver the entire Government estimated level of effort. Offerors should complete the Schedule of Items/Services and Prices table at the end of Section B for this purpose.

(b) (4)

b. If applicable, the following documents shall be provided in the Price Volume: (i) Teaming Agreements, Subcontracting Agreements with Approvals; and (ii) Small Business Subcontracting Plan (Attachment 6 provides a Model Subcontracting Plan Template that offeror may use to prepare its Small Business Subcontracting Plan.

(b) (4)

Labor Category Cross-Referencing

If the offeror's standard labor categories are different than those generic categories shown in the Schedule of Items/Services and Prices (Section B), the offeror may provide a table that cross references the Government labor category names with those of the offeror's labor category names. Upon request, the Government will use the offeror's labor category names in any resulting contract.

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Pricing Assumptions

Proposals shall include all assumptions made by the offeror in arriving at the proposed price.

(b) (4)

Labor Rates

Fixed labor rates shall include: (1) the cost of labor, including all employee monetary benefits, (2) all applicable supporting and/or overhead costs, (3) all applicable company General and Administrative costs, and (4) may include embedded discounts.

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Reimbursement of Costs for Customer Support (Help Desk) Services

For Time and Material Task CLINs only, the Contractor shall be reimbursed based on the agreed upon rate per contact set forth in Section B. The contractor's proposed rate per contact shall include all estimated costs including labor hours expended, tools, ODCs, travel, indirect cost elements, profit, etc. associated with providing customer support interaction.

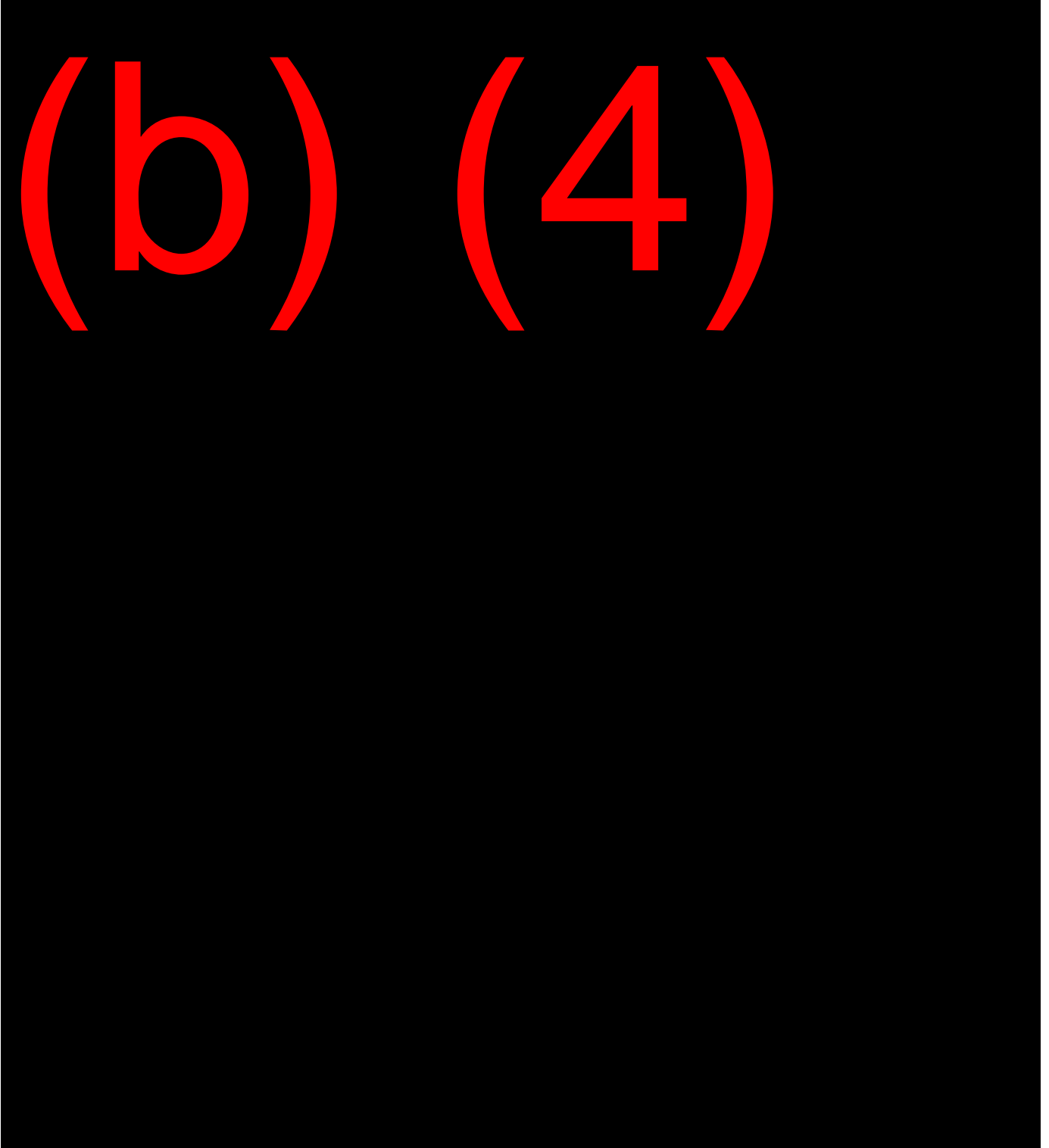
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If applicable, when travel is pre-approved by the government, travel costs will be reimbursed in accordance with the terms and conditions stated in this contract and in the Federal Travel Regulation. Travel will be reimbursed at actual cost up to the ceiling stipulated in the Schedule of Item/Services and Prices.

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Appendix A – Resumes

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Appendix D – Transition Plan

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Transition schedule and milestones

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Appendix E – Service Level Agreement

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Appendix F – Quality Control Plan

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Appendix G – Past Performance

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ADJECTIVE RATINGS AND DEFINITIONS TO BE USED TO BEST REFLECT

YOUR EVALUATION OF THE CONTRACTOR'S PERFORMANCE

RATING	DEFINITION	NOTE
(E) Exceptional	Performance meets contractual requirements and exceeds many to the Government/Owner's benefit. The contractual performance of the element or sub-element being assessed was accomplished with few minor problems for which corrective actions taken by the contractor was highly effective.	An Exceptional rating is appropriate when the Contractor successfully performed multiple significant events that were of benefit to the Government/Owner. A singular benefit, however, could be of such magnitude that it alone constitutes an Exceptional rating. Also, there should have been NO significant weaknesses identified.
(VG) Very Good	Performance meets contractual requirements and exceeds some to the Government's/Owner's benefit. The contractual performance of the element or sub-element being assessed was accomplished with some minor problems for which corrective actions taken by the contractor were effective.	A Very Good rating is appropriate when the Contractor successfully performed a significant event that was a benefit to the Government/Owner. There should have been no significant weaknesses identified.
(S) Satisfactory	Performance meets minimum contractual requirements. The contractual performance of the element or sub-element contains some minor problems for which corrective actions taken by the contractor appear or were satisfactory.	A Satisfactory rating is appropriate when there were only minor problems, or major problems that the contractor recovered from without impact to the contract. There should have been NO significant weaknesses identified. Per DOD policy, a fundamental principle of assigning ratings is that contractors will not be assessed a rating lower than Satisfactory solely for not performing beyond the requirements of the contract.
(M) Marginal	Performance does not meet some contractual requirements. The contractual performance of the element or sub-element being assessed reflects a serious problem for which the contractor has not yet identified corrective actions. The contractor's proposed actions appear only marginally effective or were not fully implemented.	A Marginal is appropriate when a significant event occurred that the contractor had trouble overcoming which impacted the Government/Owner.
(U) Unsatisfactory	Performance does not meet most contractual requirements and recovery is not likely in a timely manner. The contractual performance of the element or sub-element contains serious problem(s) for which the contractor's corrective actions appear or were ineffective.	An Unsatisfactory rating is appropriate when multiple significant events occurred that the contractor had trouble overcoming and which impacted the Government/Owner. A singular problem, however, could be of such serious magnitude that it alone constitutes an unsatisfactory rating.
(N) Not Applicable	No information or did not apply to your contract	Rating will be neither positive nor negative.

(b) (4)

(b) (4)

Please provide responses to the questions above *(if applicable)* and/or additional remarks. Furthermore, please provide a brief narrative addressing specific strengths, weaknesses, deficiencies, or other comments which may assist our office in evaluating performance risk *(please attach additional pages if necessary)*:

(b) (4)

(b) (4)

ADJECTIVE RATINGS AND DEFINITIONS TO BE USED TO BEST REFLECT

YOUR EVALUATION OF THE CONTRACTOR'S PERFORMANCE

RATING	DEFINITION	NOTE
(E) Exceptional	Performance meets contractual requirements and exceeds many to the Government/Owner's benefit. The contractual performance of the element or sub-element being assessed was accomplished with few minor problems for which corrective actions taken by the contractor was highly effective.	An Exceptional rating is appropriate when the Contractor successfully performed multiple significant events that were of benefit to the Government/ Owner. A singular benefit, however, could be of such magnitude that it alone constitutes an Exceptional rating. Also, there should have been NO significant weaknesses identified.
(VG) Very Good	Performance meets contractual requirements and exceeds some to the Government's /Owner's benefit. The contractual performance of the element or sub-element being assessed was accomplished with some minor problems for which corrective actions taken by the contractor were effective.	A Very Good rating is appropriate when the Contractor successfully performed a significant event that was a benefit to the Government/Owner. There should have been no significant weaknesses identified.
(S) Satisfactory	Performance meets minimum contractual requirements. The contractual performance of the element or sub-element contains some minor problems for which corrective actions taken by the contractor appear or were satisfactory.	A Satisfactory rating is appropriate when there were only minor problems, or major problems that the contractor recovered from without impact to the contract. There should have been NO significant weaknesses identified. Per DOD policy, a fundamental principle of assigning ratings is that contractors will not be assessed a rating lower than Satisfactory solely for not performing beyond the requirements of the contract.
(M) Marginal	Performance does not meet some contractual requirements. The contractual performance of the element or sub-element being assessed reflects a serious problem for which the contractor has not yet identified corrective actions. The contractor's proposed actions appear only marginally effective or were not fully implemented.	A Marginal is appropriate when a significant event occurred that the contractor had trouble overcoming which impacted the Government/Owner.
(U) Unsatisfactory	Performance does not meet most contractual requirements and recovery is not likely in a timely manner. The contractual performance of the element or sub-element contains serious problem(s) for which the contractor's corrective actions appear or were ineffective.	An Unsatisfactory rating is appropriate when multiple significant events occurred that the contractor had trouble overcoming and which impacted the Government/ Owner. A singular problem, however, could be of such serious magnitude that it alone constitutes an unsatisfactory rating.
(N) Not Applicable	No information or did not apply to your contract	Rating will be neither positive nor negative.

(b) (4)

(b) (4)

Please provide responses to the questions above *(if applicable)* and/or additional remarks. Furthermore, please provide a brief narrative addressing specific strengths, weaknesses, deficiencies, or other comments which may assist our office in evaluating performance risk *(please attach additional pages if necessary)*:

(b) (4)

(b) (4)

(b) (4)

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(b) (4)

Please provide responses to the questions above *(If applicable)* and/or additional remarks. Furthermore, please provide a brief narrative addressing specific strengths, weaknesses, deficiencies, or other comments which may assist our office in evaluating performance risk *(please attach additional pages if necessary)*:

(b) (4)

ADJECTIVE RATINGS AND DEFINITIONS TO BE USED TO BEST REFLECT

YOUR EVALUATION OF THE CONTRACTOR'S PERFORMANCE

RATING	DEFINITION	NOTE
(E) Exceptional	Performance meets contractual requirements and exceeds many to the Government/Owner's benefit. The contractual performance of the element or sub-element being assessed was accomplished with few minor problems for which corrective actions taken by the contractor was highly effective.	An Exceptional rating is appropriate when the Contractor successfully performed multiple significant events that were of benefit to the Government/Owner. A singular benefit, however, could be of such magnitude that it alone constitutes an Exceptional rating. Also, there should have been NO significant weaknesses identified.
(VG) Very Good	Performance meets contractual requirements and exceeds some to the Government's/Owner's benefit. The contractual performance of the element or sub-element being assessed was accomplished with some minor problems for which corrective actions taken by the contractor were effective.	A Very Good rating is appropriate when the Contractor successfully performed a significant event that was a benefit to the Government/Owner. There should have been no significant weaknesses identified.
(S) Satisfactory	Performance meets minimum contractual requirements. The contractual performance of the element or sub-element contains some minor problems for which corrective actions taken by the contractor appear or were satisfactory.	A Satisfactory rating is appropriate when there were only minor problems, or major problems that the contractor recovered from without impact to the contract. There should have been NO significant weaknesses identified. Per DOD policy, a fundamental principle of assigning ratings is that contractors will not be assessed a rating lower than Satisfactory solely for not performing beyond the requirements of the contract.
(M) Marginal	Performance does not meet some contractual requirements. The contractual performance of the element or sub-element being assessed reflects a serious problem for which the contractor has not yet identified corrective actions. The contractor's proposed actions appear only marginally effective or were not fully implemented.	A Marginal is appropriate when a significant event occurred that the contractor had trouble overcoming which impacted the Government/Owner.
(U) Unsatisfactory	Performance does not meet most contractual requirements and recovery is not likely in a timely manner. The contractual performance of the element or sub-element contains serious problem(s) for which the contractor's corrective actions appear or were ineffective.	An Unsatisfactory rating is appropriate when multiple significant events occurred that the contractor had trouble overcoming and which impacted the Government/Owner. A singular problem, however, could be of such serious magnitude that it alone constitutes an unsatisfactory rating.
(N) Not Applicable	No information or did not apply to your contract	Rating will be neither positive nor negative.

(b) (4)

(b) (4)

Please provide responses to the questions above *(if applicable)* and/or additional remarks. Furthermore, please provide a brief narrative addressing specific strengths, weaknesses, deficiencies, or other comments which may assist our office in evaluating performance risk *(please attach additional pages if necessary)*:

(b) (4)

ADJECTIVE RATINGS AND DEFINITIONS TO BE USED TO BEST REFLECT

YOUR EVALUATION OF THE CONTRACTOR'S PERFORMANCE

RATING	DEFINITION	NOTE
(E) Exceptional	Performance meets contractual requirements and exceeds many to the Government/Owner's benefit. The contractual performance of the element or sub-element being assessed was accomplished with few minor problems for which corrective actions taken by the contractor was highly effective.	An Exceptional rating is appropriate when the Contractor successfully performed multiple significant events that were of benefit to the Government/Owner. A singular benefit, however, could be of such magnitude that it alone constitutes an Exceptional rating. Also, there should have been NO significant weaknesses identified.
(VG) Very Good	Performance meets contractual requirements and exceeds some to the Government's/Owner's benefit. The contractual performance of the element or sub-element being assessed was accomplished with some minor problems for which corrective actions taken by the contractor were effective.	A Very Good rating is appropriate when the Contractor successfully performed a significant event that was a benefit to the Government/Owner. There should have been no significant weaknesses identified.
(S) Satisfactory	Performance meets minimum contractual requirements. The contractual performance of the element or sub-element contains some minor problems for which corrective actions taken by the contractor appear or were satisfactory.	A Satisfactory rating is appropriate when there were only minor problems, or major problems that the contractor recovered from without impact to the contract. There should have been NO significant weaknesses identified. Per DOD policy, a fundamental principle of assigning ratings is that contractors will not be assessed a rating lower than Satisfactory solely for not performing beyond the requirements of the contract.
(M) Marginal	Performance does not meet some contractual requirements. The contractual performance of the element or sub-element being assessed reflects a serious problem for which the contractor has not yet identified corrective actions. The contractor's proposed actions appear only marginally effective or were not fully implemented.	A Marginal is appropriate when a significant event occurred that the contractor had trouble overcoming which impacted the Government/Owner.
(U) Unsatisfactory	Performance does not meet most contractual requirements and recovery is not likely in a timely manner. The contractual performance of the element or sub-element contains serious problem(s) for which the contractor's corrective actions appear or were ineffective.	An Unsatisfactory rating is appropriate when multiple significant events occurred that the contractor had trouble overcoming and which impacted the Government/Owner. A singular problem, however, could be of such serious magnitude that it alone constitutes an unsatisfactory rating.
(N) Not Applicable	No information or did not apply to your contract	Rating will be neither positive nor negative.

(b) (4)

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(b) (4)

Appendix H – Pricing Schedule

Section J - Attachment 1 - Entity Validation Services (Section B - Schedule of Items / Services and Prices) Rev 2018-10-03	
Contractor Name: Ernst & Young, LLP	
Base Period	
CLIN Number	Section C, PWS, Section
CLIN 1001 - Reserved	
*CLIN 1002 - Identification of Entity Organizational Relationships (hierarchy) and Hierarchy Maintenance	Section 4, Objective 3
CLIN 1003 - Reserved	
CLIN 1004 - Project Manager	Section 8, Key Personnel
CLIN 1005 - Technical Lead	Section 8, Key Personnel
CLIN 1006 - Transition-in	Section 4, Objective 5
Total	
Option 1 Period	
CLIN Number	Section C, PWS, Section
CLIN 2001 - Determining Uniqueness, Initial Validation of Entities and Ongoing Monitoring Entities	Section 4, Objectives 1 and 2
CLIN 2002 - Identification of Entity Organizational Relationships (hierarchy) and Hierarchy Maintenance	Section 4, Objective 3
CLIN 2003 - Customer Support (helpdesk)	Section 4, Objective 4
CLIN 2004 - Project Manager	Section 8, Key Personnel
CLIN 2005 - Technical Lead	Section 8, Key Personnel
Total	
Option 2 Period	
CLIN Number	Section C, PWS, Section Reference
CLIN 3001 - Determining Uniqueness, Initial Validation of Entities and Ongoing Monitoring Entities	Section 4, Objectives 1 & 2
CLIN 3002 - Identification of Entity Organizational Relationships (hierarchy) and Hierarchy Maintenance	Section 4, Objective 3
CLIN 3003 - Customer Support (helpdesk)	Section 4, Objective 4
CLIN 3004 - Project Manager	Section 8, Key Personnel
CLIN 3005- Technical Lead	Section 8, Key Personnel
Total	
Option 3 Period	
CLIN Number	Section C, PWS, Section Reference
CLIN 4001 - Determining Uniqueness, Initial Validation of Entities and Ongoing Monitoring Entities	Section 4, Objectives 1 & 2
CLIN 4002 - Identification of Entity Organizational Relationships (hierarchy) and Hierarchy Maintenance	Section 4, Objective 3
CLIN 4003 - Customer Support (helpdesk)	Section 4, Objective 4
CLIN 4004 - Project Manager	Section 8, Key Personnel
CLIN 4005 - Technical Lead	Section 8, Key Personnel
Total	
Option 4 Period	
CLIN Number	Section C, PWS, Section Reference
CLIN 5001 - Determining Uniqueness, Initial Validation of Entities and Ongoing Monitoring Entities	Section 4, Objectives 1 & 2
CLIN 5002 - Identification of Entity Organizational Relationships (hierarchy) and Hierarchy Maintenance	Section 4, Objective 3
CLIN 5003 - Customer Support (helpdesk)	Section 4, Objective 4
CLIN 5004 - Project Manager	Section 8, Key Personnel
CLIN 5005 - Technical Lead	Section 8, Key Personnel
**CLIN 5006 - Transition Out	Section 4, Objective 5
Total	
Total Base and all Option Periods	

(b) (4)

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Appendix I – Teaming Agreements

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Appendix J – Small Business Subcontracting Plan

(b) (4)

1.1 Subcontracting Plan in Compliance with GSAM Appendix 519A and FAR 52-219-9(d)

Our Small Business Subcontracting Plan demonstrates a creative and innovative program for involving small businesses and woman-owned concerns in delivering upon the requested Entity Validation Services for GSA.

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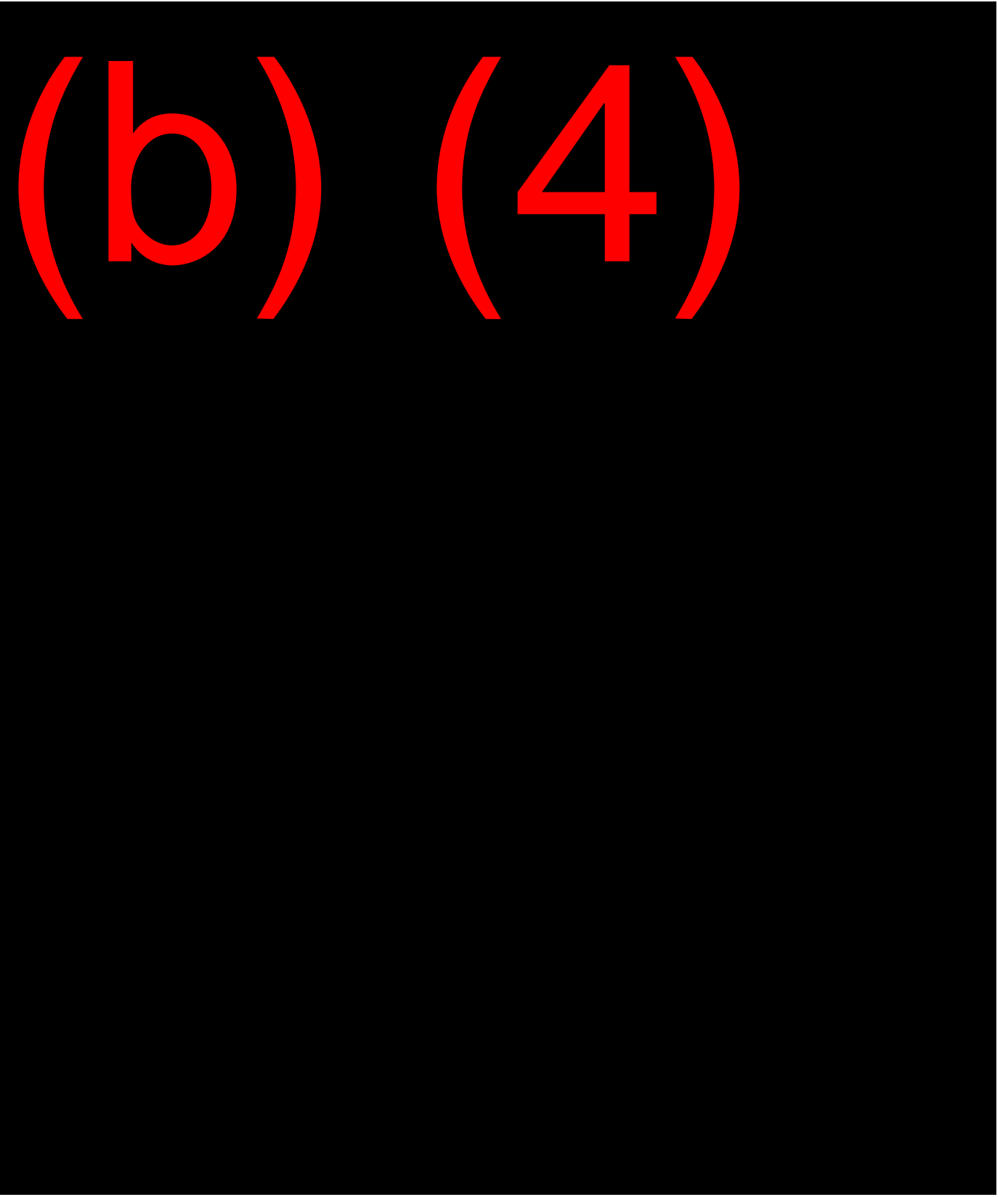
(b) (4)

1.2 Subcontracting Plan Administration

(b) (4)

Duties

(b) (4)



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Section K

Representations, Certifications and Other Statements of Bidders

Contents

K.1	52.204-17 Ownership or Control of Offeror	2
K.2	52.204-19 Incorporation by Reference of Representations and Certifications	3
K.3	52.204-20 Predecessor of Offeror	3
K.4	52.209-7 Information Regarding Responsibility Matters	4
K.5	52.212-3 Offeror Representations and Certifications—Commercial Items	5
K.6	52.227-15 Representation of Limited Rights Data and Restricted Computer Software ..	11
K.7	Organizational Conflict of Interest Certification	12

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(End of provision)

K.7 Organizational Conflict of Interest Certification

Company Name:

ORGANIZATIONAL CONFLICT OF INTEREST

For The

Entity Validation Services

Contract Number: XXX

Solicitation Number: ID15170001

Initial Certification

I certify that, to the best of my knowledge and belief, all actual or potential organizational conflicts of interest, if any, pertaining to this acquisition have been reported to the GSA Contracting Officer. I further certify that to the best of my knowledge and belief, all future actual or potential organizational conflicts of interest will be reported to GSA. In addition, upon contract/task order award, all company, and subcontractor (if any), employees who perform work under this contract/task order will be informed of their obligation to report personal and organizational conflicts of interest to the appropriate company representative.

This initial certification will cover the one-year period from the date of contract/task order award to the first option renewal.

(b) (4)

Company Representative

October 12, 2018

Date

Appendix L – Technical Interfaces

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Appendix M – Staffing Plan

(b) (4)

(b) (4)

(b) (4)

(b) (4)

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(b) (4)

(b) (4)

Offeror Name:**Instructions:**

Offerors shall provide information in two tabs: Data Rights Table and Data Elements.

In the Data Elements tab, identify data element sets and assigned a letter to each set. Sets should align to the rows and columns in the Data Rights Table Tab.

For each row in the Data Rights Table, identify by letter the specific data element set that corresponds to official use and unlimited data rights columns. Insert the letters representing each data element set in rows 11 -14 and columns C-F of the Data Rights Table. As provided by the Government, Column A rows align to the data types described in RFP Section H.7.1 - Distinctions Between the Different Types of Data Involved in Entity Validation.

The information in the tables provided by the Government are examples only - the tables submitted by each offeror should reflect their offer to the Government.

Where applicable, offeror shall disclose data right restrictions, if any, on the Government's data rights for any specific data element in the data element table.

		Official Use (Non-public- shared with federal agencies for government business purposes)		Unlimited Use/Display*** (including public)	
		During Contract PoP	Post Contract PoP*	During Contract PoP	Post Contract PoP*
Data Rights Table					
Type of Data	Original Source				
Entity Information (self-reported) (RFP reference H.7.1.a)	SAM				
Immediate Owner Name (self-reported) (RFP reference H.7.1.a)	SAM				
Ultimate Owner Name (self-reported) (RFP reference H.7.1.a)	SAM				
Reference data held in the EVS contractor's database and used by the contractor to verify entity existence, uniqueness and legitimacy remains subject to the restrictions with which it is offered to and accepted by the Government; the offeror shall clearly identify such restrictions in the proposal. (RFP reference H.7.1.b as applicable)	Offeror				
Entity Uniqueness/Validation data (within CI**) (RFP Reference H.7.1.c as applicable)	Offeror				
Other Data (to include hierarchy data) (RFP reference H.7.1.d)	Offeror				
proposal and offered to the government at the proposed price.	Offeror				

*Post Contract data is understood to be static, historical data that will no longer be updated from the offeror (i.e. historical data which the Government uses in perpetuity per the RFP terms and conditions.)

** This includes all information returned for an entity that has been matched according to the appropriate/agreed upon Confidence Interval (CI)

*** Unlimited Use/Display (including public- The government has the right to use and display the data validated by the contractor in perpetuity in any new and existing government systems. This data will be shared with federal agencies for government business purposes. Any data collected by the government directly from entities during their registration can be used by government and may be published at the government's discretion except for data elements considered sensitive for purposes of the Freedom of Information Act, Privacy Act, and other applicable law. The data validated by the contractor may be used in place of entity provided data within the SAM record and downstream uses of SAM information. The government will not identify/distinguish source providers for specific data elements within the SAM record.)

Sam Datasets/Elements:

A	B	C	D	E
(b) (4)				

Offeror Potential Datasets/Elements

F	G	H	I	(insert any additional data)
(b) (4)				

(b) (4)

Confidential

General Services Administration (GSA)

Office of Integrated Award Environment
Entity Validation Services

Negotiation Response Document

RFP No. 15170001

February 1, 2019

Prepared by:

Ernst & Young LLP
1775 Tysons Boulevard
Tysons, VA 22102

(b) (4)

CAGE: 07EQ4

(b) (4)

Contact Information:

(b) (4)

This proposal includes data that may not be duplicated, used or disclosed outside of GSA and may not be duplicated—in whole, or in part—for any purpose other than to evaluate this RFI response. If, however, a contract is awarded to Ernst & Young LLP as a result of—or in connection with—the submission of such data, GSA will have the right to duplicate, use or disclose the data to the extent provided in the resulting contract. This restriction does not limit GSA's right to use information contained in the data if it is obtained from another source without restriction. The data subjected to this restriction are contained on all pages of our response.

GSA Topics for Discussion and Clarification (January 25, 2019)

Ernst & Young LLP (“we” or “EY”) appreciates the opportunity to provide this negotiation response document to further clarify and supplement the EY proposal that was provided on October 12, 2018 in response to the request for proposal (RFP) for GSA ITSS ID#15170001. We understand that GSA is seeking further discussion and clarification of certain topics included in the GSA evaluation notice dated January 25, 2019. The following negotiation response document separately addresses each of the items listed in the GSA evaluation notice from January 25, 2019.

(b) (4)

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Exhibit A: Pricing Changes

Section J - Attachment 1 - Entity Validation Services (Section B - Schedule of Items / Services and Prices) Rev 2018-10-03

Contractor Name: Ernst & Young, LLP

Base Period

CLIN Number	Section C, PWS, Section Reference
CLIN 1001 - Reserved	
*CLIN 1002 - Identification of Entity Organizational Relationships (hierarchy) and Hierarchy Maintenance	Section 4, Objective 3
CLIN 1003 - Reserved	
CLIN 1004 - Project Manager	Section 8, Key Personnel
CLIN 1005 - Technical Lead	Section 8, Key Personnel
CLIN 1006 - Transition-in	Section 4, Objective 5
Total	

(b) (4)

Option 1 Period

CLIN Number	Section C, PWS, Section Reference
CLIN 2001 - Determining Uniqueness, Initial Validation of Entities and Ongoing Monitoring Entities	Section 4, Objectives 1 and 2
CLIN 2002 - Identification of Entity Organizational Relationships (hierarchy) and Hierarchy Maintenance	Section 4, Objective 3
CLIN 2003 - Customer Support (helpdesk)	Section 4, Objective 4

(b) (4)

CLIN 2004 - Project Manager	Section 8, Key Personnel
CLIN 2005 - Technical Lead	Section 8, Key Personnel
Total	

(b) (4)

Option 2 Period

CLIN Number	Section C, PWS, Section Reference
CLIN 3001 - Determining Uniqueness, Initial Validation of Entities and Ongoing Monitoring Entities	Section 4, Objectives 1 & 2
CLIN 3002 - Identification of Entity Organizational Relationships (hierarchy) and Hierarchy Maintenance	Section 4, Objective 3
CLIN 3003 - Customer Support (helpdesk)	Section 4, Objective 4
CLIN 3004 - Project Manager	Section 8, Key Personnel
CLIN 3005- Technical Lead	Section 8, Key Personnel
Total	

(b) (4)

Option 3 Period

CLIN Number	Section C, PWS, Section Reference
CLIN 4001 - Determining Uniqueness, Initial Validation of Entities and Ongoing Monitoring Entities	Section 4, Objectives 1 & 2
CLIN 4002 - Identification of Entity Organizational Relationships (hierarchy) and Hierarchy Maintenance	Section 4, Objective 3
CLIN 4003 - Customer Support (helpdesk)	Section 4, Objective 4
CLIN 4004 - Project Manager	Section 8, Key Personnel
CLIN 4005 - Technical Lead	Section 8, Key Personnel

(b) (4)

Total	(b) (4)
--------------	---------

Option 4 Period

CLIN Number	Section C, PWS, Section Reference	(b) (4)
CLIN 5001 - Determining Uniqueness, Initial Validation of Entities and Ongoing Monitoring Entities	Section 4, Objectives 1 & 2	
CLIN 5002 - Identification of Entity Organizational Relationships (hierarchy) and Hierarchy Maintenance	Section 4, Objective 3	
CLIN 5003 - Customer Support (helpdesk)	Section 4, Objective 4	
CLIN 5004 - Project Manager	Section 8, Key Personnel	
CLIN 5005 - Technical Lead	Section 8, Key Personnel	
**CLIN 5006 - Transition Out	Section 4, Objective 5	
Total		

Total Base and all Option Periods

\$41,751,329

(b) (4)

Confidential

General Services Administration (GSA)

Office of Integrated Award Environment
Entity Validation Services

Revised Individual Subcontracting Plan

RFP No. 15170001

February 1, 2019

Prepared by:

Ernst & Young LLP
1775 Tysons Boulevard
Tysons, VA 22102

(b) (4)

CAGE: 07EQ4

(b) (4)

Contact Information:

(b) (4)

This proposal includes data that may not be duplicated, used or disclosed outside of GSA and may not be duplicated—in whole, or in part—for any purpose other than to evaluate this RFI response. If, however, a contract is awarded to Ernst & Young LLP as a result of—or in connection with—the submission of such data, GSA will have the right to duplicate, use or disclose the data to the extent provided in the resulting contract. This restriction does not limit GSA's right to use information contained in the data if it is obtained from another source without restriction. The data subjected to this restriction are contained on all pages of our response.

Introduction

Ernst & Young LLP (“we” or “EY”) appreciates the opportunity to provide further clarifications to the subcontracting plan included in the revised EY proposal that was provided on December 19, 2018 in response to the request for proposal (RFP) for GSA ITSS ID#15170001. We understand that GSA is seeking further discussion and clarification of certain topics included in the GSA SubK evaluation notice from January 30, 2019. The document below addresses each of the items listed in the GSA correspondence from January 30, 2019.

The following table summarizes each of the questions from the GSA correspondence on January 30, 2018 and identifies the corresponding section in the revised subcontracting plan where each of these items are addressed:

(b) (4)

Exhibit 1: Subcontracting Plan

1.1 Subcontracting Plan in Compliance with GSAM Appendix 519A and FAR 52-219-9(d)

(b) (4)

Program awards

Women's Business Enterprise National Council's Top Corporation - Platinum (2009-2017)

Ranked No. 3 for Supplier Diversity in DiversityInc

National Minority Supplier Development Council's Global Link Corporation for 2017

Canadian Gay & Lesbian Chamber of Commerce finalist for Corporation of the Year (2017)

Gender Mainstreaming Awards, Specific Category, Economic 2017

Women's Enterprise USA's 100 Corporations of the Year (2013-17)

1.2 Ernst & Young LLP identifies potential subcontractors using the following source lists and organizations:

(b) (4)

(b) (4)

Identification data:

Company Name	EY
Address	1775 Tysons Boulevard, Tysons, VA 22102
Date prepared	October 12, 2018
Solicitation Number	ITSS ID#15170001
DUNS:	(b) (4)
Contract Number	TBD
Description of Services	Entity Validation Services
Place of Performance	Multiple
Contract Duration	There is a one year base period with four additional option periods, for a total period of performance of five (5) years if all options are exercised.
Type of plan	This is an Individual Plan.

Individual Plan Period(s):

Base: Date of Award through December 31, 2019

Option 1: January 1, 2020 through December 31, 2020

Option 2: January 1, 2021 through December 31, 2021

Option 3: January 1, 2022 through December 31, 2022

Option 4: January 1, 2023 through December 31, 2023

(b) (4)

(b) (4)

Total estimated contract value (all periods): \$41,751,329

1.3 Ernst & Young LLP used the following method to develop the subcontracting goals:

(b) (4)

(b) (4)

We will continue to work with the small business teaming partners used by our firm to cases where additional firms may be able to support us in meeting the specific government requirements. Our proposed plan reflects the subcontractors we have identified to date and for which we have executed teaming agreements in place. We anticipate subcontracting services based on the subcontracting goals discussed above and the applicability of the small business's capability to address those requirements.

In accordance with FAR 19.704 and the clause at 52.219-9, we have summarized our currently anticipated subcontractor participation for the base year and each of the option years, based on services offered by small businesses and consideration for the types of firm services that can appropriately be subcontracted to a small business without raising the firm's level of risk when performing services.

(b) (4)

(b) (4)

1.4 Subcontracting Plan Administration

(b) (4)

(b) (4)

Duties

(b) (4)

(b) (4)

(b) (4)

Equitable opportunity

(b) (4)

Assurances of clause inclusion and flow down

EY agrees to include the FAR Clause 52.219-8, “Utilization of Small Business Concerns” in subcontracts that offer further subcontracting opportunities and will require subcontractors (except small business concerns) that receive subcontracts in excess of \$700,000 (\$1,500,000 for construction) to adopt a plan that complies with the requirements of the clause at 52.219-9, Small Business Subcontracting Plan.

1.5 Assignment of size standards to subcontracts

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(b) (4)

(b) (4)

1.9 Signature Required

This subcontracting plan is **submitted** by:

Signature	(b) (4)	
Typed Name	(b) (4)	
Company Title	Partner	
Date Signed	February 1, 2019	